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## A MEETING OF THE

## Cabinet

## WILL BE HELD ON THURSDAY 4 OCTOBER 2018 AT 6.00 PM

# MEETING ROOM 1, 135 EASTERN AVENUE, MILTON PARK, MILTON, OX14 4SB

## Members of the Cabinet

Member	Portfolio
Jane Murphy (Chairman)	Leader of the Council and Cabinet member for communications
Felix Bloomfield (Vice- Chairman)	Deputy Leader of the Council and Cabinet member for planning
Anna Badcock	Cabinet member for legal and democratic
Kevin Bulmer	Cabinet member for corporate services
David Dodds	Cabinet member for finance
Paul Harrison	Cabinet member for development and regeneration
Lynn Lloyd	Cabinet member for community services
Caroline Newton	Cabinet member for housing and environment
Bill Service	Cabinet member for partnership and insight

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## ITEMS TO BE CONSIDERED WITH THE PUBLIC PRESENT

Reports considered with the public present are available on the council's website.

## 1 Apologies for absence

To record apologies for absence.

## 2 Declaration of disclosable pecuniary interest

To receive any declarations of disclosable pecuniary interests in respect of items on the agenda for this meeting.

## 3 Urgent business and chairman's announcements

To receive notification of any matters which the chairman determines should be considered as urgent business and the special circumstances which have made the matters urgent, and to receive any announcements from the chairman.

## 4 **Public participation**

To receive any questions or statements from members of the public that have registered to speak.

## CABINET DECISIONS

## 5 Five Councils Capita contract changes

To consider the head of partnership and insight's report. **REPORT TO FOLLOW** 

## 6 Technology strategy

To consider the head of corporate services' report. REPORT TO FOLLOW

## **RECOMMENDATIONS TO COUNCIL**

## 7 Treasury management outturn 2017/18 (Pages 3 - 24)

To consider the head of finance's report.

MARGARET REED Head of Legal and Democratic

## Joint Audit and Governance Committee





Report of Head of Finance/Senior Business Partner (Capita) Author: William Jacobs/Richard Spraggett (Capita) Telephone: 01235 422480/01235 422505 Textphone: 18001 01235 422480/18001 01235 422505 E-mail: <u>William.jacobs@southandvale.gov.uk</u> richard.spraggett@southandvale.gov.uk SODC cabinet member responsible: Councillor David Dodds Telephone: **01844 212891** E-mail: <u>david.dodds @southoxon.gov.uk</u> VWHDC cabinet member responsible: Councillor Robert Sharp Telephone: **01367 710549** E-mail: <u>robert.sharp@whitehorsedc.gov.uk</u>

To: Joint Audit and Governance Committee, Cabinet and Council

DATE: 27 September 2018 by Joint Audit and Governance Committee

4 October 2018 (S) / 5 October 2018 (V) by Cabinet

11 October 2018 (S) / 10 October 2018 (V) by Council

## **Treasury Outturn 2017-18**

That Joint Audit and Governance Committee:

- 1. notes the treasury management outturn report 2017/18,
- 2. is satisfied that the treasury activities are carried out in accordance with the treasury management strategy and policy, and
- 3. make any comments and recommendations to Cabinets as necessary.

That Cabinet:

Considers any comments from Joint Audit and Governance Committee and recommends Council to:

1. approve the treasury management outturn report for 2017/18;

2. approve the actual 2017/18 prudential indicators within the report.

## Purpose of report

- 1. This report fulfils the legislative requirements to ensure the adequate monitoring and reporting of the treasury management activities and that the councils' prudential indicators are reported to the councils at the end of the year. The report provides details of the treasury activities for the financial year 2017/18.
- 2. This complies with the requirements of the Chartered Institute of Public Finance and Accountancy (CIPFA's) Code of Practice on Treasury Management (revised) 2009.

## **Strategic objectives**

3. Effective treasury management is required to help the councils meet their strategic objectives.

## Background

- 4. The councils' treasury activities are strictly regulated by legislation. The CIPFA Prudential Code and CIPFA Treasury Management Code of Practice require a report to be provided to the councils at the end of the financial year.
- 5. This report provides details on the treasury activity and performance for 2017/18 against prudential indicators and benchmarks set for the year in the 2017/18 Treasury Management Strategy (TMS), approved by each council in February 2017. Each council is required to approve this report.
- 6. Link Asset Services are the councils' retained treasury advisors.
- 7. On 1 August 2016, the operational treasury management staff were outsourced to Capita. The executive decision making function remains with the head of finance.
- 8. There are three types of investment, the performance of which is covered in this report
  - a. True treasury investments these investments are primarily for generating interest for the councils. Examples of these are loans to banks or other local authorities. It also includes investments in property funds.
  - b. Non-treasury loans these are loans to third parties, which earn a return, but they do not fall under the strict definition of a treasury investment.
  - c. Property investments both councils have investment properties let on commercial basis. The primary purpose of holding these assets is for investment purposes and they are not part of regeneration schemes.
- 9. The councils continue to invest with regard for security, liquidity and yield, in that order.

# Economic conditions and factors effecting investment returns during 2017/18

- 10. UK bank base rates were increased to 0.50 per cent in November 2017, having been at an historic low of 0.25 per cent since August 2016. Link Asset Services provide a regular forecast of interest rates and the latest forecast is reproduced in **appendix A**. This forecast shows that base rates are expected to rise in November 2018, with three further increases over the next two years. An increase in inflationary pressures is likely and this, coupled with rising wage inflation, would mean more consumer spending power and therefore a rise in interest rates.
- 11. The TMS makes clear that investment priority is given to the security of principal in the first instance. As a result, investments have only been made with counterparties of high credit quality and low risk. Since the global banking crisis and the downgrading of the credit ratings of many banks, it has become increasingly difficult to place money at competitive rates, as institutions with high credit ratings have been offering lower rates.
- 12. Average treasury investment balances were higher for both councils than expected in the year. This arose from a combination of accumulated revenue and capital surpluses/slippage and unbudgeted grant receipts. More cash to invest has been a factor in the surplus of treasury investment income over budget in the year. This was also the case in 2016/17.
- 13. Investments that have helped to keep yields up for both councils include longer term investments taken out when rates were higher, such as the CCLA property fund at both councils, and the unit trusts at South.
- 14. Outlook for 2018/19 as discussed above, interest rates are expected to rise over the next three years. In order to reduce risk, efforts are being made to rebalance the treasury portfolio to reduce the value held by building societies. Other counterparties considered are other councils, housing associations and treasury bills.

## Summary of investment activities during 2017/18

- 15. Prudential limits (security). Both councils are required by the Prudential Code to report on the limits set each year in the TMS. The purpose of these limits is to ensure that the activity of the treasury function remains within certain parameters, thereby mitigating risk and reducing the impact of an adverse movement in interest rates. However, if these limits are set to be too restrictive they may impair the opportunities to reduce costs/improve performance. These limits are shown in **appendix B**.
- 16. The benchmark for liquidity is the Weighted Average Life (WAL) of treasury investments in days, which sets an indicator for how long investments should be made. Both councils were well within the acceptable ranges for WAL as set out in the TMS for 2017/18. The benchmarks for liquidity are set to ensure that sufficient funds can be accessed at short notice. These are set as targets and not definitive limits.
- 17. Yield the performance of the two councils is summarised in the tables below.

	South	Treasury investments £000	Non treasury Ioan £000	Sub Total £000	Property investment £000	Overall total £000
	Average investment					
1	balance	134,465	15,000	149,465	5,075	154,540
	Budgeted investment					
2	income	1,579	623	2,202		
3	Actual investment income	1,938	623	2,561	401	2,962
4	surplus/(deficit) (3) - (2)	359	0	359		
5	Rate of return (3) ÷ (1)	1.44%	4.15%	1.71%	7.90%	1.92%

	Vale	Treasury investments £000	Property investment £000	Overall total £000
1	Average investment balance	64,464	8,442	72,906
2	Budgeted investment income	346		
3	Actual investment income	610	532	1,142
4	surplus/(deficit) (3) - (2)	264		
5	Rate of return (3) ÷ (1)	0.95%	6.30%	1.57%

- 18. Both councils have exceeded their treasury budgeted investment income this year in terms of both actual income against budget and rates of return against benchmark. More detail on benchmarks is included in the appendices that follow this report.
- 19. Capita manages the councils' treasury investments and cash flow on a daily basis. During 2017/18, Arcadis looked after the councils' short to medium term property investments.
- 20. Detailed reports on the treasury activities for each council and performance for 2017/18 against prudential indicators and benchmarks set for the year in the 2017/18 are contained in **appendix C** South Oxfordshire DC and **appendix D** Vale of White Horse DC.
- 21. A detailed list of both councils' treasury investments as at 31 March 2018 is shown at **appendix E**.

## Debt activity during 2017/18

22. During 2017/18, there has not been a need for either council to borrow and both councils continue to take a prudent approach to their debt strategy. The prudential indicators and limits set out in **appendix B** provide the scope and flexibility for the Council to borrow in the short-term, if such a need arose, for cash flow purposes to support the council(s) in the achievement of their service objectives.

## **Financial implications**

23. The treasury investments made in 2017/18 ensured that both councils exceeded their budgeted targets for treasury investment income. Income earned from investments supports the councils' medium term financial plans and contributes to the councils' balances, or supports the in-year expenditure programmes.

24. Looking forward, income is anticipated to remain stable with any increase due to ongoing surplus cash balances and rises in market rates offset by a general reduction in the balances available to invest. This will be reflected in the councils' 2019/20 budgets and medium term financial plans.

## Legal implications

25. There are no significant legal implications. Compliance with the CIPFA Code of Practice for Treasury Management in the Public Services and the DCLG Local Government Investment Guidance provides assurance that the councils' investments are, and will continue to be, within their legal powers.

## Conclusion

26. Despite a difficult operating environment, both councils continued to make investments during 2017/18 that maintained security and liquidity whilst providing a return that exceeded market benchmarks.

#### Background papers

- Chartered Institute of Public Finance and Accounting (CIPFA) code of practice for treasury management in the public sector.
- DCLG Local Government Investment Guidance
- CIPFA treasury management in the public services code of practice and cross sectoral guidance notes
- Treasury Management Strategy 2017/18 Councils in February 2017.

#### Appendices

- A. Interest rate forecasts
- B. Prudential limits
- C. SODC Treasury activities 2017-2018
- D. VWHDC Treasury activities 2017-2018
- E. Treasury investments as at 31 March 2018
- F. Glossary of terms

## Interest rate forecast as at May 2018

The table below shows Link Asset Services' forecast of the expected movement in medium term interest rates:

	NOW	Sep-18	Dec-18	Mar-19	Jun-19	Sep-19
BANK RATE	0.50	0.50	0.75	0.75	0.75	1.00
3 month LIBID	0.60	0.70	0.90	0.90	0.90	1.10
6 month LIBID	0.70	0.80	1.00	1.00	1.00	1.20
12 month LIBID	0.80	0.90	1.10	1.10	1.20	1.30
5 yr PWLB	1.90	2.00	2.00	2.10	2.20	2.20
10 yr PWLB	2.40	2.40	2.50	2.60	2.60	2.70
25 yr PWLB	2.70	2.80	2.90	3.00	3.10	3.20
50 yr PWLB	2.40	2.50	2.60	2.70	2.80	2.90
	Dec-19	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21
BANK RATE	1.00	1.00	1.25	1.25	1.50	1.50
3 month LIBID	1.20	1.30	1.50	1.60	1.70	1.70
6 month LIBID	1.20	1.30	1.50	1.60	1.70	1.70
12 month LIBID	1.40	1.40	1.60	1.70	1.80	1.80
5 yr PWLB	2.30	2.30	2.40	2.40	2.50	2.50
10 yr PWLB	2.80	2.80	2.90	2.90	3.00	3.00
25 yr PWLB	3.30	3.30	3.40	3.40	3.50	3.50
50 yr PWLB	3.00	3.00	3.10	3.10	3.20	3.20

#### Prudential limits (indicators) as at March 2018

Prudential indicators as at 31 March 2018				
	Vale		South	
	Original estimate £m	Actual position £m	Original estimate £m	Actual position £m
Authorised limit for external debt				
Borrowing	30	0	30	0
Other long term liabilities	5	0	0	0
	35	0	30	0
Operational boundary for external debt				
Borrowing	25	0	25	0
Other long term liabilities	5	0	0	0
	30	0	25	0
Investments				
Interest rate exposures				
Limits on fixed interest rates	100%	85%	100%	78%
Limits on variable interest rates	50	8	50	24
Maximum principal sums invested > 364 days				
Upper limit for principal sums invested > 364 days	40	10	70	25
Limit to be placed on investments to maturity	NA	NA	NA	NA
1 - 2 years	NA	NA	NA	NA
2 - 5 years 5 years +	NA	NA	NA	NA
J years t	INA	INA	INA	INA

#### Prudential indicators – explanatory note

#### Debt

There are two limits on external debt: the 'Operational Boundary' and the 'Authorised Limit'. Both are consistent with the current commitments, existing plans and the proposals in the budget report for capital expenditure and financing, and with approved treasury management policy statement and practices. They are both based on estimates of most likely, but not worst case, scenario.

The key difference is that the Authorised Limit cannot be breached without prior approval of the Council. It therefore includes more headroom to take account of eventualities such as delays in generating capital receipts, forward borrowing to take advantage of attractive interest rates, use of borrowing in place of operational leasing, "invest to save" projects, occasional short term borrowing to cover temporary revenue cash flow shortfalls as well as an assessment of risks involved in managing cash flows.

The Operational Boundary is a more realistic indicator of the likely position.

#### Interest rate exposures

The maximum proportion of interest on borrowing which is subject to fixed/variable rate of interest.

#### Investments

#### Interest rate exposure

The purpose of these indicators is to set ranges that will limit exposure to interest rate movement. The indicator required by the Treasury Management Code considers the net position of borrowing and investment and is based on principal sums outstanding.

#### **Principal sums invested**

This indicator sets a limit on the level of investments that can be made for more than 364 days.

## SODC treasury activities in 2017/18

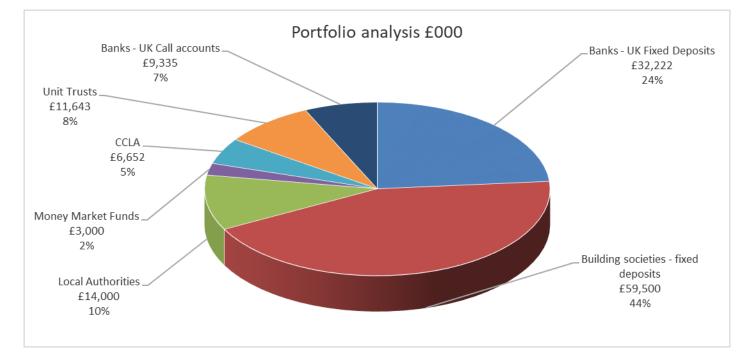
#### Council treasury investments as at 31 March 2018

1. The council's treasury investments, analysed by age as at 31 March 2018 were as follows:

Table 1: maturity structure of investments at 31 March 2018:					
	£000	% holding			
Call	9,335	7%			
Money market fund	3,000	2%			
Cash available within 1 week	12,335	9%			
Up to 4 months	47,000	34%			
5-6 months	6,000	4%			
6 months to 1 year	32,500	24%			
Over 1 year	20,000	15%			
Kaupthing Singer & Friedlander	222	0%			
Total cash deposits	118,057	86%			
CCLA Property Fund	6,652	5%			
Equities	11,643	9%			
Total investments	136,352	100%			

- 2. Most of the funds invested are held in the form of fixed interest rate and term cash deposits. These provide some certainty over the investment return.
- The investment profile is organised in order to ensure sufficient liquidity for revenue and capital activities, security of investments and to manage risks within all treasury management activities.
- 4. The chart below shows in percentage terms how the portfolio above is spread across the investment types:

#### Agenda Item 7 Appendix C



#### **Treasury investment income**

5. The total income earned on investments during 2017/18 was £1.9 million, compared to the original budget of £1.6 million, as shown in table 2 below:

Table 2: Investment interest earned by investment type						
	Inte	Interest earned				
	Annual	Actual	Variation			
Investment type	Budget					
	£000	£000	£000			
Fixed term and call	823	1,135	312			
Equities	456	497	41			
CCLA property fund	300	307	7			
	1,579	1,939	360			

- 6. The actual return achieved was £0.4 million more than the original budget. This was due to:
  - Interest earned on cash deposits was £0.3 million higher than forecast principally due to an increase in interest rates achieved during the second part of the financial year.
  - Dividend received on equities was £41,000 higher than forecast.
- 7. The actual average rate of return on treasury investments for the year was 1.44 per cent.

#### Performance measurement

8. A list of treasury investments as at 31 March 2018 is shown in **appendix E**. All investments were with approved counterparties. The average level of investments held was £134 million. Table 3 below shows in summary the performance of the council's treasury investments against the benchmarks set out in the TMS. These benchmarks are used to assess and monitor the council's treasury investment.

Table 3: Treasury investment returns achieved against benchmark						
	Benchmark Return	Actual Return	Growth (Below)/above Benchmark	Benchmarks		
Bank & Building Society deposits - internally managed Equities Property related investments (excluding SOHA loan)*	0.29% (2.40%) 3.60%	0.90% (1.69%) 6.14%	0.61% 0.71% 2.54%	3 Month LIBID FTSE All Shares Index IPD balanced property unit trust index		

\*source CCLA Local Authorities Property Fund Report March 2018

Note: the benchmark return for unit trusts and CCLA includes the movement in capital value. All other benchmarks reflect earnings of treasury investment income.

- 9. Returns on Bank and building society deposits (Call accounts, money market funds and fixed term deposits) are benchmarked against the three-month LIBID rate, which was an average of 0.29 per cent for 2017/18. The performance for the year of 0.90 per cent exceeded the benchmark by 0.61 per cent.
- 10. It remained difficult to place investments because of continued financial uncertainty. Some good rates were achieved which contributed to the increase in investment income during the year.
- 11. The CCLA property fund principal investment of £5 million (March 2013) increased in value during 2017/18 to £6.7 million. Dividends received in the year totalled £0.3 million. Both the capital appreciation and the interest earned are included in the performance of 6.14 per cent achieved above. The capital gain is however not realised and so for comparison purposes, the actual rate of return is interest as a factor of market value of holding being 4.61 per cent.
- 12. The performance of 6.14 per cent for CCLA includes accruals and therefore creates a marginal difference between councils on the calculated return achieved.

#### Equities

13. The council's holdings with the Legal & General (L&G) UK 100 Index Trust were purchased in 2000/01 at an initial cost of £10 million. This is an authorised unit trust incorporated in the United Kingdom and regulated by the FSA. The trust's objective is to track the capital performance of the UK equity market as represented by the FTSE 100 index which represents 98-99 per cent of the UK market capitalisation. 14. The index shows the performance of all eligible companies listed on the London Stock Exchange main market and today covers 630 constituents with a combined value of nearly £1.8 trillion. It is recognised as the main benchmark for unit trusts.

Table 4: Unit Trusts - Movement in capital		
Market Value as at 31.3.18	£	£ 11,642,721
Less:		
Dividends received in year	316,500	
Accrued dividends	180,000	
Add:		(496,500)
Disposal in year		2,000,000
Amended market value as at 31.3.18		13,146,221
Market value as at 1.4.17		13,372,084
Decrease in Market Value in year		(225,863)

15. The decrease above is compared to the performance of the stock market as a whole using the benchmarking in table 5 below. The fund's over performance of 0.71 per cent compared with the stock market equates to £95,067 in real terms.

Table 5: Unit Trust performance	
Decrease in FTSE all share was	(2.40%)
Decrease in Market Value	(1.69%)
Over-performance	0.71%
	£
Market Value 1.4.17	13,372,084
Less 2.40% FTSE decrease	(320,930)
Benchmark Market Value at 31.3.18	13,051,154
Market Value (amended at 31.3.18)	13,146,221
Over performance 1.4.17 to 31.3.18	95,067

16. The performance of the fund over the past few years is summarised in table 5.1 below.

Table 5.1 Unit Trust past performance	2014/15	2015/16	2016/17
Performance against FTSE all share % (Under)/Over	0.49%	(0.46%)	(0.76%)
Performance against FTSE all share £000 (Under)/Over	61,163	(61,601)	(96,679)

The justification for holding this investment is regularly reviewed.

- 17. Dividends received of £0.50 million were reinvested to acquire additional fund units.
- 18. Officers monitor the performance of the unit trust holding on a regular basis. When the market value reaches £14 million, a disposal of £2 million is made. During November 2017, the value of our unit trust holding reached the £14 million threshold and a disposal of £2 million took place.

#### Icelandic bank default – Kaupthing Singer & Friedlander

- 19. The Council invested £2.5 million in July 2007 with the failed Icelandic bank Kaupthing Singer and Friedlander Ltd (KSF). The Council has received £2,249,739 to date in respect of the claim for £2.6 million (£2.5 million investment plus interest).
- 20. As a wholesale depositor, the Council is treated as an unsecured creditor in the administration process and ranks equally with all other unsecured creditors. The administrators intend to make further payments at regular intervals. The latest creditors' report now indicates that the estimated total amount to be recovered should be in the range of 86.25p to 87p in the pound. In total terms, this would mean receiving between £2,269,094 and £2,288,826.

#### Non-treasury investment loan

21. During 2013/14, the council entered into a secured loan agreement with SOHA to enable them to finance affordable housing schemes. The Council lent £15 million over 20 years at a fixed rate of 4.15 per cent. Interest is paid quarterly and during 2017/18, the council received £0.6 million.

#### Land and property

22. The Council holds a portfolio of investment properties, which includes land, depots, garages, and shops that are let on a commercial basis. These assets had a net book value of £5.08 million at 31 March 2018 (£5.08 million at 31 March

2017) and generated income of £0.40 million in 2017/18 (£0.24 million in 2016/17) giving a gross rate of return of 7.90 per cent.

23. Due to movement in property values and the exclusion of whole life costs, these rates of return should not be taken as a direct comparison with the treasury rates.

#### Liquidity and yield

- 24. The council uses short-term investments to meet daily cash-flow requirements and aims to invest a proportion of the portfolio over longer dated cash deposits where possible.
- 25. The amount maintained for liquidity was £12 million. The 2017/18 strategy removed the requirement to maintain £10 million on call for liquidity purposes. This means officers can place more short term deposits, covering cash flows, which will achieve better yields for the council.

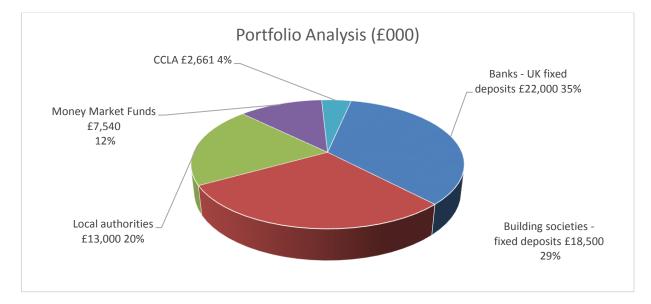
## VWHDC detailed treasury performance in 2017/18

#### Council treasury investments as at 31 March 2018

1. The council's treasury investments analysed by age as at 31 March 2018 were as follows:

Table 1: maturity structure of investments at 31 March 2018:					
	£000	% holding			
Call	0	0%			
Money market fund	7,540	12%			
Cash available within 1 week	7,540	12%			
Up to 4 months	20,000	31%			
5-6 months	4,000	6%			
6 months to 1 year	21,500	34%			
Over 1 year	8,000	13%			
Total cash deposits	61,040	96%			
CCLA Property Fund	2,661	4%			
Total investments	63,701	100%			

- 2. Most of the funds invested are held in the form of fixed interest rate and term cash deposits. These provide some certainty over the investment return.
- 3. The investment profile is organised in order to ensure sufficient liquidity for revenue and capital activities, security of investments and to manage risks within all treasury management activities.
- 4. The chart below shows in percentage terms how the portfolio above is spread across investment types:



#### Treasury investment income

5. The total interest earned on treasury investments during 2017/18 was £0.6 million compared to the original budget estimate of £0.3 million as shown in table 2 below:

Table 2: Investment interest earned by investment type				
Investment type	Annual Budget	Actual Interest	Variation	
	£000	£000	£000	
Fixed term and call	227	485	258	
CCLA Property Fund	119	125	6	
Total Interest	346	610	264	

- 6. The actual return achieved was £0.3 million higher than the original budget. This was primarily due to average balances throughout the year remaining higher than forecast.
- 7. The total actual average interest rate achieved for the year was 0.95 per cent.

#### Performance measurement

8. A list of treasury investments as at 31 March 2018 is shown in **appendix E**. All investments were with approved counterparties. The average level of investments held was £64.5 million. Table 3 below shows in summary the performance of the council's treasury investments against the benchmarks set out in the TMS. These benchmarks are used to assess and monitor the council's treasury investment performance for each type of investment.

Table 3: Treasury investment returns achieved against benchmark				
	Benchmark return	Actual return	Growth (below)/above Benchmark	Benchmarks
Internally managed - Bank & Building Society deposits	0.29%	0.78%	0.49%	3 month LIBID
				IPD balanced property unit trust
Property related funds (CCLA)*	3.60%	6.24%	2.64%	index

\*Source: CCLA Local Authorities Property Fund Report March 2018

- 9. Returns on bank and building society deposits (internally managed cash deposits) are benchmarked against the 3-month LIBID rate, which was an average of 0.29 per cent for 2017/18. The performance for the year of 0.78 per cent exceeded the benchmark by 0.49 per cent.
- 10. It remained difficult to place investments because of continued financial uncertainty. Some good rates were achieved which contributed to the increase in investment income during the year.

- 11. The CCLA property fund principal investment of £2 million (April 2013) increased in value during 2017/18 to £2.7 million. Dividends received in the year totalled £0.1 million. Both the capital appreciation and the interest earned are included in the performance of 6.24 per cent achieved above. The capital gain is however not realised and so for comparison purposes, the actual rate of return is interest as a factor of market value of holding being 4.69 per cent.
- 12. The performance of 6.24 per cent for CCLA includes accruals and therefore creates a marginal difference between councils on the calculated return achieved.

#### Land and Property

- 13. The council holds a portfolio of investment properties, which includes land, offices and shops that are let on a commercial basis. These assets had a net book value of £8.4 million at 31 March 2018 (£8.4 million as at 31 March 2017) and generated income of £0.5 million (£0.5 million in 2016/17). This is equivalent to a gross return of 6.30 per cent.
- 14. Due to movement in property values and the exclusion of whole life costs, these rates of return should not be taken as a direct comparison with the treasury rates.

#### Liquidity and yield

- 15. The council uses short-term investments to meet daily cash-flow requirements and has also aims to invest a proportion of the portfolio over longer dated cash deposits where possible.
- 16. The amount maintained for liquidity was £7.5 million and was above the benchmark. This was due to the better rates of return on MMFs compared with other short-term deposits making it more attractive to hold funds short.

# Agenda Item 7 Appendix E

South Oxfordshire District Council investments (excluding KSF) as at 31 March 2018

Counterparty	Deposit Type	Maturity Date	Principal	Rate
Progressive Building Society	Fixed	Apr-18	3,500,000	0.75%
Goldman Sachs International Bank	Fixed	Apr-18	2,000,000	0.92%
National Counties Building Society	Fixed	Apr-18	2,500,000	0.77%
Skipton Building Society	Fixed	Apr-18	2,000,000	0.75%
Close Brothers	Fixed	Apr-18	2,000,000	0.80%
Monmouthshire Building Society	Fixed	Apr-18	1,000,000	0.75%
Newcastle Building Society	Fixed	Apr-18	2,000,000	0.78%
Newcastle Building Society	Fixed	May-18	2,000,000	0.77%
National Counties Building Society	Fixed	May-18	1,000,000	0.77%
Newcastle Building Society	Fixed	May-18	2,000,000	0.77%
National Counties Building Society	Fixed	May-18	1,500,000	0.80%
Monmouthshire Building Society	Fixed	May-18	1,500,000	0.78%
Principality Building Society	Fixed	May-18	2,000,000	0.78%
Principality Building Society	Fixed	Jun-18	3,000,000	0.78%
Nottingham Building Society	Fixed	Jun-18	1,000,000	0.76%
				0.78%
Goldman Sachs International Bank	Fixed	Jun-18	2,000,000	
Newcastle Building Society	Fixed	Jun-18	1,500,000	0.78%
Principality Building Society	Fixed	Jul-18	4,000,000	0.77%
Principality Building Society	Fixed	Jul-18	2,000,000	0.75%
Nottingham Building Society	Fixed	Jul-18	2,000,000	0.76%
Progressive Building Society	Fixed	Jul-18	2,500,000	0.78%
Skipton Building Society	Fixed	Jul-18	2,000,000	0.77%
Goldman Sachs International Bank	Fixed	Jul-18	2,000,000	0.91%
Newcastle Building Society	Fixed	Aug-18	2,000,000	0.80%
Newcastle Building Society	Fixed	Aug-18	2,000,000	0.80%
Goldman Sachs International Bank	Fixed	Sep-18	2,000,000	0.97%
Nottingham Building Society	Fixed	Oct-18	1,000,000	0.78%
Progressive Building Society	Fixed	Oct-18	1,000,000	0.78%
Progressive Building Society	Fixed	Nov-18	2,000,000	0.81%
Skipton Building Society	Fixed	Nov-18	2,000,000	0.86%
National Counties Building Society	Fixed	Dec-18	1,500,000	0.90%
Goldman Sachs International Bank	Fixed	Dec-18	2,000,000	1.00%
Cumberland Building Society	Fixed	Jan-19	2,000,000	0.90%
Goldman Sachs International Bank	Fixed	Feb-19	2,000,000	1.05%
National Counties Building Society	Fixed	Feb-19	2,000,000	0.95%
Monmouthshire Building Society	Fixed	Feb-19	2,000,000	0.90%
Nottingham Building Society	Fixed	Feb-19	2,000,000	0.86%
Royal Bank of Scotland	Fixed	Feb-19	2,000,000	1.40%
Close Brothers	Fixed	Mar-19	2,000,000	1.15%
Close Brothers	Fixed	Mar-19	3,000,000	1.15%
Stockport MBC	Fixed	Mar-19	2,000,000	0.90%
Close Brothers	Fixed	Mar-19	2,000,000	1.15%
Close Brothers	Fixed	Mar-19 Mar-19	2,000,000	1.10%
National Counties Building Society	Fixed	Mar-19 Mar-19	1,000,000	1.02%
Close Brothers	Fixed	Apr-19	2,000,000	1.1029
Royal Bank of Scotland		-		1.31%
-	Fixed	Apr-19 Nov 19	3,000,000	
Close Brothers	Fixed	Nov-19	3,000,000	1.10%
Kingston upon Hull City Council	Fixed	Aug-20	3,500,000	2.70%
Kingston upon Hull City Council	Fixed	Aug-20	1,500,000	2.70%
Kingston upon Hull City Council	Fixed	Jan-21	2,000,000	2.50%
Bury MBC	Fixed	Jul-21	5,000,000	1.50%
Santander	Call		9,237,756	0.25%
Royal Bank of Scotland	Call		2,329	0.25%
Royal Bank of Scotland	Call		95,101	0.25%
Goldman Sachs	MMF		2,310,000	Variabl
Blackrock	MMF		690,000	Variable
L&G Equities	Unit trust		11,642,721	Variable
CCLA - property fund	Property fund		5,000,000	4.61%
GRAND TOTAL	· ·		134,477,907	

Vale of White Horse District Council investments as at 31 March 2018				
Counterparty	Deposit Type	Maturity	Principal	Rate
		Date		
Wirral Council	Fixed	Apr-18	3,000,000	0.85%
Cumberland Building Society	Fixed	May-18	2,000,000	0.56%
Places for People Homes Ltd	Fixed	Jun-18	2,000,000	1.70%
Places for People Homes Ltd	Fixed	Jun-18	2,000,000	1.25%
Slough Borough Council	Fixed	Jun-18	2,000,000	0.60%
Skipton Building Society	Fixed	Jun-18	5,000,000	0.77%
Goldman Sachs International Bank	Fixed	Jun-18	2,000,000	0.94%
National Counties Building Society	Fixed	Jul-18	2,000,000	0.72%
Goldman Sachs International Bank	Fixed	Sep-18	2,000,000	0.99%
Close Brothers Ltd	Fixed	Sep-18	2,000,000	0.90%
Goldman Sachs International Bank	Fixed	Oct-18	2,000,000	0.99%
Principality Building Society	Fixed	Nov-18	3,000,000	0.70%
Saffron Building Society	Fixed	Nov-18	3,000,000	0.90%
Newcastle Building Society	Fixed	Dec-18	1,500,000	0.88%
Nottingham Building Society	Fixed	Jan-19	2,000,000	0.86%
Lloyds Bank	Fixed	Jan-19	10,000,000	0.85%
Close Brothers Ltd	Fixed	Nov-19	2,000,000	1.10%
Close Brothers Ltd	Fixed	Mar-20	2,000,000	1.35%
Hull City Council	Fixed	Aug-20	2,000,000	2.70%
Hull City Council	Fixed	Jan-21	2,000,000	2.50%
Goldman Sachs	MMF		4,540,000	0.34%
LGIM	MMF		3,000,000	0.37%
CCLA	Property fund		2,000,000	4.69%
GRAND TOTAL			63,040,000	

Note – these do not reconcile to table 1 figures seen in appendix c and d as these are original investment levels whereas the values in table 1 are the fair values of investments held.

#### GLOSSARY OF TERMS

Basis point (BP)	1/100th of 1%, i.e. 0.01%
Base rate	Minimum lending rate of a bank or financial institution in the UK.
Benchmark	A measure against which the investment policy or performance of a fund manager can be compared.
Bill of Exchange	A non-interest-bearing written order used primarily in international trade that binds one party to pay a fixed sum of money to another party at a predetermined future date.
Callable Deposit	A deposit placed with a bank or building society at a set rate for a set amount of time. However, the borrower has the right to repay the funds on pre agreed dates, before maturity. This decision is based on how market rates have moved since the deal was agreed. If rates have fallen the likelihood of the deposit being repaid rises, as cheaper money can be found by the borrower.
[Cash] Fund Management	Fund management is the management of an investment portfolio of cash on behalf of a private client or an institution, the receipts and distribution of dividends and interest, and all other administrative work in connection with the portfolio.
Certificate of Deposit (CD)	Evidence of a deposit with a specified bank or building society repayable on a fixed date. They are negotiable instruments and have a secondary market; therefore the holder of a CD is able to sell it to a third party before the maturity of the CD.
Commercial Paper	Short-term obligations with maturities ranging from 2 to 270 days issued by banks, corporations and other borrowers. Such instruments are unsecured and usually discounted, although some may be interest bearing.
Corporate Bond	Strictly speaking, corporate bonds are those issued by companies. However, the term is used to cover all bonds other than those issued by governments in their own currencies and includes issues by companies, supranational organisations and government agencies.
Counterparty	Another (or the other) party to an agreement or other market contract (e.g. lender/borrower/writer of a swap/etc.)
Credit Default Swap (CDS)	A swap designed to transfer the credit exposure of fixed income products between parties. The buyer of a credit swap receives credit protection, whereas the seller of the swap guarantees the credit worthiness of the product. By doing this, the risk of default is transferred from the holder of the fixed income security to the seller of the swap.

### Agenda Item 7

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Capital Financing Requirement (CFR)	The amount the council has to borrow to fund its capital commitments.
CIPFA	Chartered Institute of Public Finance and Accountancy.
CLG	[Department for] Communities and Local Government.
Derivative	A contract whose value is based on the performance of an underlying financial asset, index or other investment, e.g. an option is a derivative because its value changes in relation to the performance of an underlying stock.
Debt Management Account Deposit Facility (DMADF)	Deposit Account offered by the Debt Management Office, guaranteed by the UK government
European Central Bank (ECB)	European Central Bank – sets the central interest rates in the EMU area. The ECB determines the targets itself for its interest rate setting policy; this is the keep inflation within a band of 0 to 2%. It does not accept that monetary policy is to be used to manage fluctuations in unemployment and growth caused by the business cycle.
European and Monetary Union (EMU)	The Economic and Monetary Union (EMU) is an umbrella term for the group of policies aimed at converging the economies of all member states of the European Union.
Equity	A share in a company with limited liability. It generally enables the holder to share in the profitability of the company through dividend payments and capital appreciation. Equity values can decrease as well as increase.
Forward Deal	The act of agreeing today to deposit funds with an institution for an agreed time limit, on an agreed future date, at an agreed rate.
Forward Deposits	Same as forward dealing (above).
Fiscal Policy	The government policy on taxation and welfare payments.
GDP	Gross Domestic Product.
[UK] Gilt	Registered UK government securities giving the investor an absolute commitment from the government to honour the debt that those securities represent.
LIBID	London inter-bank bid rate
LIBOR	London inter-bank offered rate.

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	Appendix F
Money Market Fund	A well rated, highly diversified pooled investment vehicle whose assets mainly comprise of short-term instruments. It is very similar to a unit trust, however in a MMF.
Monetary Policy Committee (MPC)	Government body that sets the bank rate (commonly referred to as being base rate). Their primary target is to keep inflation within plus or minus 1% of a central target of 2% in two years time from the date of the monthly meeting of the committee. Their secondary target is to support the government in maintaining high and stable levels of growth and employment.
Other Bond Funds	Pooled funds investing in a wide range of bonds.
PWLB	Public Works Loan Board.
QE	Quantitative Easing.
Retail Price Index	Measurement of the monthly change in the average level of prices at the retail level weighted by the average expenditure pattern of the average person.
Sovereign Issues (excl UK Gilts)	Bonds issued or guaranteed by nation states, but excluding UK government bonds.
Supranational Bonds	Bonds issued by supranational bodies, e.g. European Investment Bank. The bonds – also known as Multilateral Development Bank bonds – are generally AAA rated and behave similarly to gilts, but pay a higher yield ("spread") given their relative illiquidity when compared with gilts.
Treasury Bill	Treasury bills are short-term debt instruments issued by the UK or other governments. They provide a return to the investor by virtue of being issued at a discount to their final redemption value.